

# Intensive SBIR/STTR Workshop: Getting Ready for Phase II



LIFE SCIENCE  
WASHINGTON  
— INSTITUTE —

**Is your company a candidate for federal R&D funding through the Small Business Innovation Research (SBIR) Small Business Technology Transfer (STTR) programs?**

**Have you obtained a Phase I award or are you considering a Fast-track application?**

**TUESDAY September 11, 2018 | 8:00 AM - 4:30 PM**

**Presented by Shannon Bass, Principal Consultant, BBC Entrepreneurial Training & Consulting (BBCetc)**

## LEARN ABOUT SBIR/STTR FUNDING

- Current information on SBIR/STTR programs
- How to approach each section of your proposal
- **Planning your commercialization strategy (the earlier the better)**
- Phase II proposal preparation
- Common problems and pitfalls and how to avoid them

## ARE YOU:

- Planning on submitting an SBIR/STTR proposal in the next 12 months?
- Have you recently received a Phase I Award? Planning a fast-track application?
- Supporting SBIR/STTR applicants?
- From an academic institution interested in working with SBIR/STTR applicants as subcontractors and supporting personnel?

**REGISTER FOR THIS FREE WORKSHOP HERE**  
**(<https://phaseiisbir.eventbrite.com>)**

### LOCATION:

Agora Conference Center  
1551 Eastlake Ave E.  
Seattle, WA 98102

### MORE INFO:

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This program is funded by a grant from:

**Life Sciences**  
DISCOVERY FUND